

# Raisa Sherif

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## Academic Appointment

Senior Scientist, **since 2021**

Department of Public Economics

Max Planck Institute for Tax Law and Public Finance, Munich, Germany

Invited Researcher, J-PAL, **since 2024**

Affiliate, GAP (Global Action for Policy) Initiative, Northeastern University, **since 2023**

## Education

Ph.D. Economics, **2021**

Ludwig-Maximilians-Universität Munich

Integrated Masters in Economics, **2009-2014**

Indian Institute of Technology Madras (IIT Madras)

## Research

### Publications

- 1 [Impact, Inspiration, or Image: On the Trade-Offs in Pro-Environmental Behaviors](#), with Sven Simon  
**Journal of Environmental Economics and Management**, 2025
- 2 [Shaping Minds: The Transformative Effects of Theatre-Based Learning](#), with Ritam Chaurey, Sara Constantino, Shantanu Khanna, Abhiroop Mukhopadhyay, Nishith Prakash  
**Conditionally accepted, Journal of Development Economics**, 2025
- 3 [Sanctioning, Selection, and Pivotality in voting: Theory and Experimental Results](#), with Kai A Konrad  
**Constitutional Political Economy**, 2019

### Working papers

- 4 [Are pro-environment behaviours substitutes or complements? Evidence from the field](#), Working Paper of the Max Planck Institute for Tax Law and Public Finance No. 2021-03 (*Submitted*)
- 5 [Sorting it Out: Intention-Action Gap in Waste Segregation in Urban India](#), IZA Discussion Paper No. 17508, with Ahana Basistha, Nishith Prakash (*Submitted*)
- 6 [Intergenerational Transmission of Pro-Environmental Attitudes and Behaviors](#), with Shubhro Bhattacharya, Sara Constantino, Nirajana Mishra, Nishith Prakash, Shwetlena Sabarwal and Dighbijoy Samaddar

### Works in progress

- 7 [Do perceptions match pollution levels? Evidence from three Indian cities](#), with Matt Goldberg, Shariq Mohammed
- 8 [Information Campaigns, Environment Norms, and Behaviour: Evidence from the Field](#), with Esther Blanco (*Data collection ongoing*)
- 9 [Personal Initiative Skills, Gender Gaps, and Social Norms: Experimental Evidence from Rural India](#), with Sofia Amaral, Isis Gaddis, Alreena Pinto, Jayati Sethi (*Data collection ongoing*)
- 10 [Socio-Emotional Skills and Climate Education: A Randomized Evaluation of Air Quality Curriculum in Indian Schools](#), with Ashutosh Bhuradia (*Data collection ongoing*)

- 11 Ignoring Environmental Impact: Strategic Ignorance to be Seen as Green, with Paul Meißner and Sven Simon (*Data collection complete*)
- 12 Seasonal Discounting and Underinvestment in Air Pollution Protection Measures: Field Experiment in Delhi, with Ahana Basistha and Andreas Ponderfer (*Funding secured*)
- 13 Why do we vote? Evidence on expressive voting, with Afiq bin Oslan (*Data collection complete*)

## Grants & Awards

**2026** Max Planck Society **EUR 30,000**

**2025** Max Planck Society **EUR 70,000**

**2025** Diligentia Grant, “Seasonal Discounting and Underinvestment in Air Pollution Protection Measures: Field Experiment in Delhi” (Co-PI) **EUR 50,000**

**2023** World Bank, “Personal Initiative Skills, Gender Gaps, and Social Norms: Experimental Evidence from Rural India” (Co-PI) **USD 350,000**

**2023** J-PAL Learning for All Initiative, “Shaping Minds: The Transformative Effects of Theater-Based Learning” (Co-PI) **USD 104,605**

**2023** World Bank, “Intergenerational Transmission of Pro-Environmental Attitudes and Behaviors” (Co-PI) **USD 85,000**

**2023** Max Planck Society **EUR 20,000**

**2022** Max Planck Society **EUR 30,000**

**2022** Invitee to the 7th Lindau Nobel Laureate Meeting in Economic Sciences

**2013** German Academic Exchange Service - WISE Award

**2011-13** Institute Merit Prize \* 2, IIT Madras

**2013** *S. Viswanathan Prize* and *Swati-Jayalakshmi Memorial Award* for academic excellence, IIT Madras

## Teaching

**Behavioural Environmental Economics**, Bachelor Course, Ludwig-Maximilians-Universität Munich

Developed and taught the course

Summer Semester 2024

Winter Semester 2023-24

Rating: 4.9/5

**International Public Economics**, TA - Graduate class, Ludwig-Maximilians-Universität Munich

Winter Semester 2017, Rating: 4.8/5

## Service

### Refereeing

*Experimental Economics, Economics of Education Review, American Political Science Review*

### Conference Organization

Workshop on Pro-Environmental Behaviours: Drivers and Consequences  
Harnack House, Berlin

**March, 2025**

### Institutional Service

**Equal Opportunities Officer**, Max Planck Institute for Tax Law and Public Finance  
Designed and implemented gender equality and diversity initiatives across the institute

**2020–present**

### Supervision of Bachelor Thesis

**2024-25** Marie Cramer, Daniel Froeschl, Christian Haider, Khang Nguyen

**2024** Maximilian Marrero

## Conferences & Seminar Presentations

**2026:** University of Konstanz (invited, scheduled), Strange Political Bedfellows Workshop Berlin (invited, scheduled)

**2025:** European University Institute; The World Bank; University of Innsbruck; Behavioral Research in Economics Workshop India; 20th Annual Conference on Economic Growth and Development, Indian Statistical Institute, Delhi

**2024:** Stanford University; European Economic Association Annual Meeting; Mannheim Conference on Energy and the Environment; Experimental Economics for the Environment; Household Economics in Developing Countries Workshop; NEUDC; KDI School-World Bank DIME 5th Development Impact Conference

**2023:** European Economic Association Annual Meeting; International Meeting on Experimental and Behavioural Social Sciences (IMEBESS); Northeastern University; Symposium on Economic Experiments in Developing Countries

**2022:** Experimental Sciences Association World Meeting, Boston; Lindau Nobel Laureate Meeting in Economics; 17th Annual Conference on Economic Growth and Development, Delhi

**2021:** German Economic Association Virtual Annual Meeting; Experimental Sciences Association Global Online Meetings; Center for Rationality and Competition Summer School: Science-Based Policy Advice; 9th Mannheim Conference on Energy and the Environment

**2020:** Micro Workshop, Ludwig-Maximilians-Universität Munich; Behavioral Research in Economics Workshop, India

**2018:** ESA World Meeting, Berlin; IIPF Annual Congress, Tampere; Public Economic Theory Conference, Hanoi; International Meeting on Experimental and Behavioral Social Sciences (IMEBESS), Florence; European Public Choice Society Conference, Rome; Micro Workshop, Ludwig-Maximilians-Universität Munich

**2017:** Workshop on Public Finance and Political Economy V, Berlin; Development Economics Workshop, Ludwig-Maximilians-Universität Munich; Summer School in Experimental Economics, Tinbergen Institute, Amsterdam

## Professional Experience & Advisory Roles

**Venture Village** (Finland/India)

**2021–present**

*Advisor*

Guided organizational growth, school partnerships, and curriculum innovation in entrepreneurial and environmental education

**Lindau Mentor Hub**

**2021–present**

*Co-founder*

Developed a global mentoring platform linking 200+ scientists and early-career researchers  
Funded by the Lindau Nobel Laureate Meetings and Dieter Schwartz Foundation

**Green Kerala Mission**, Government of Kerala, India

**2018–2020**

*Research Consultant*

Supported design of sustainability programs and waste management strategy

**Barclays Bank**

**2014–2015**

*Business Analyst, Interest Rates Derivatives Division*

## Languages

**Programming** STATA, R, zTree, OTree, Qualtrics

**Human** English (fluent), Malayalam (native), German (B2), Hindi (intermediate), Tamil (intermediate)